

Girl Scouts Heart of Central California
BOARD OF DIRECTORS
REGULAR MEETING MINUTES

January 21, 2010 6601 Elvas Avenue
6:18pm – 7:35pm Sacramento, CA

PRESENT: Anne Ferguson, Barbara Ellis, John Gallagher, Gianna Gianelli-Mehl, Robin Kren, Judy Lin, Genevieve Marsh, Norm Marshall, Toni Rubin, and Eric Solis

EXCUSED: Debra Brown, Catherine Conner, Beverly Lamb, Judith Lanning, Jan Opie, Anita Rohn, James Pardun; and Jeff von Kaenel

STAFF: Jean DeCamilla, Kerry Koyasako and Pam Saltenberger

GUESTS: Ashley Sawyer, Senior Girl Scout; Bobbie Hales, Gilbert Associates
Stacey Sawyer and Clara Gianelli, Parents

Vice Chair of the Board, Norm Marshall, called the meeting to order at 6:18. He also welcomed the guests to the meeting and reported that Catherine Conner would not be able to attend the meeting due to the storm. He and Robin Kren will lead the meeting.

I. AUDIT

Bobbie Hales of Gilbert Associates presented the 2008/2009 Audit. She reviewed changes in the current requirements. The council received an unqualified audit and is financially strong.

II. PROGRAM – Developing Leadership Skills

Jean DeCamilla, Vice President of Volunteer Services, introduced Ashley Sawyer, Senior Girl Scout who presented an overview of the leadership and life skills she has learned being a Girl Scout from being a program aide to a counselor in training at Camp Menzies.

III. CONSENT AGENDA

The Consent Agenda included the following items:

- Minutes of the November 19, 2009 Board of Directors' meeting
- Minutes of the December 23, 2009 Officer Team meeting

Agenda was approved by general consent.

IV. FINANCE COMMITTEE

In Barbara Ellis presented an overview of the November 2009 financials we are on target to budget.

Barbara Ellis moved on behalf of the finance committee, to accept the November 2009 Statement of Activities, and the November 2009 Statement of Financial Position. The motion passed unanimously.

Barbara Ellis moved on behalf of the finance committee, to accept the Audit as presented. The motion passed unanimously.

V. BOARD APPROVED RECOGNITIONS

Gianna Gianelli-Mehl presented an overview of the work of the Board Approved Recognitions Task Group. She reviewed the list of awards and the requirements for each. Gianna Gianelli-Mehl moved on behalf of the board approved recognitions task group to accept the task group's recommendations as presented. The motion was seconded and passed unanimously.

VI. TAX DEFERRED ANNUITY PLAN

Barbara Ellis presented an overview of the recent requirement for plan sponsors of a tax deferred annuity plan. In the past a written plan document was not required for these plans but that changed as of December 31, 2009. The officer team approved the adoption of the written plan document at their December 23, 2009 meeting. All documents were prepared by Mutual of America for our convenience.

VII. BOARD REPRESENTATIVE COMMITTEE

Toni Rubin reminded everyone that the annual meeting will be on February 6th at the CSUS Alumni Center from 1:30-4pm. All board members are members of the representative assembly and as such should attend this important meeting. There will be a governance table and she asked that board members be available to meet with other volunteers.

VIII. CAPITAL CAMPAIGN

Pam Saltenberger reported that the Bill Schopfer, Fund Development Associates met with Catherine Conner and Nancy Lawrence to review the process of the campaign and to start setting up meeting with Catherine for the board solicitation.

IX. MANAGEMENT REPORT

Pam Saltenberger reported that membership is up 3.6% in volunteer led troops. Overall, including outreach, we are 1.8% over the same period last year. She also reported on the on-going work that Girl Scouts of the USA is overseeing on the underfunded pension plan. This topic will received much attention at the upcoming Board Chair and CEO conference the end of February.

X. PROPERTY COMMITTEE

Norm Marshall hoped everyone enjoyed seeing the progress of the building. He also thanked Eric Solis for his work with Wells Fargo Bank that generated a \$10,000 check for outreach.

Meeting adjourned at 7:35 p.m.



Robin Kren, Vice Chair