

Girl Scouts Heart of Central California
BOARD OF DIRECTORS
REGULAR MEETING MINUTES

November 19, 2009 13020 W. Stockton Blvd.
6:28pm – 8:05pm Galt, CA

PRESENT: Catherine Conner, Anne Ferguson, John Gallagher, Gianna Gianelli-Mehl, Robin Kren, Genevieve Marsh, Norm Marshall, Jan Opie, Anita Rohn, and Toni Rubin,

EXCUSED: Destinee Duncan, Barbara Ellis, Judith Lanning, Judy Lin, James Pardun, Eric Solis, and Jeff von Kaenel

STAFF: Pam Saltenberger, Jean DeCamilla, Kerry Koyasako, Anne Eychaner, Nakeya Bell, and Katie McCarty

GUESTS: Amy Wolfe, Chair Fund Development Committee, Bill Schopfer, Fund Development Associates

Chair of the Board, Catherine Conner, called the meeting to order at 6:28. She also welcomed the guests to the meeting.

I. PROGRAM – Outreach Department

Anne Eychaner, Director of Outreach and Nakeya Bell, Outreach Assistant provided an overview of the Outreach Department's programs and impact to over 8,000 girls who participate in these programs.

II. CONSENT AGENDA

The Consent Agenda included the following items:

- Minutes of the September 17, 2009 Board of Directors' meeting
- Approval of Beverly Lamb and Debra Lee Brown to the Board of Directors

Agenda was approved by general consent.

III. FUND DEVELOPMENT

Amy Wolfe reviewed the proposed Fund Development Plan for fiscal year 2009/2010. She highlighted those items that were the committee and board's responsibilities. Robin Kren moved on behalf of the fund development committee, to accept the Fund Development Plan for 2009/2010 as presented. The motion passed unanimously.

Amy Wolfe reminded the board that she will be calling each one to secure their personal pledge for the coming fiscal year. The committee will also be looking at ways to broaden our donor pool and the board will be asked to help.

IV. FINANCE COMMITTEE

In Barbara Ellis's absence, Kerry Koyasako, Controller, outlined the August financial statements.

Robin Kren moved on behalf of the finance committee, to accept the August 2009 Statement of Activities, the August 2009 Statement of Financial Position. . The motion passed unanimously.

V. FEASIBILITY STUDY

Bill Schopfer from Fund Development Associates provided an overview of the Feasibility Study. He reviewed the findings which suggest that we should consider a \$2.5 - \$3 million dollar capital campaign. Board members asked questions about some of the findings for clarification. Catherine Conner thanked Bill Schopfer for the good work and thanked him for the in depth report. After he left Catherine again asked for any questions that the board may have that they didn't feel comfortable asking in Bill's presence. Hearing none – Norm Marshall moved to accept the feasibility study as presented. The motion was seconded and passed unanimously.

Catherine Conner asked the board if they felt comfortable giving the officer team the authority to work with Fund Development Associated in contracting for the capital campaign. Jan Opie moved to authorize the officer team to negotiate with Fund Development Associated in implementing a contract to begin a capital campaign. The motion was seconded and passed unanimously.

VI. PROPERTY COMMITTEE

Norm Marshall reported that the building is progressing well. We finally received approval for the underground work but are still waiting for the permit for the street work – lights, planters etc. Over 50% of the walls are built and 80% of the windows are in. He encouraged all of the board members to visit the site whenever they can.

VII. BOARD REPRESENTATIVE COMMITTEE

Toni Rubin and Anita Rohn shared the response of the representatives at the forums held in Rancho Cordova and Modesto. They both felt that the representative members were open in sharing the views and concerns.

Toni Rubin briefly reviewed the new bylaws that will go to the representatives for a vote at the February 2010 Annual Meeting. One item that came up during the review is that board members must approve, in writing, the use of electronic messages. Each board member must authorize our use of email and these authorization forms will go out with the January board mailing.

VIII. MANAGEMENT REPORT

Pam Saltenberger urged each board member to review the Year End Management Report. It will give them a complete idea of the operational work of the council over the past year.

Meeting adjourned at 8:05 p.m.

Anita Rohn, Board Member