

FAMILY TRAINING OUTLINE

Checklist for training girls and families

JANUARY 2 – JANUARY 7, 2010

Shortly after the Troop Girl Scout Cookie Manager is trained, a date should be scheduled to train the girls in the troop, **as well as their families**. Encourage parental and family attendance at Troop Girl Scout Cookie training – have girls send out invitations to their families.

The training information needed depends on the girls' previous experience with the Girl Scout Cookie program, as well as their ages. A guideline for basic information that needs to be presented is as follows:

Program Links

_____ Discuss the sale as a learning experience.

_____ Discuss the Girl Scout Cookie Activity Pin program and other Girl Scout Try-Its, badges, etc.

Goal-Setting

_____ Utilize provided program materials. As a troop, establish a goal and decide how the Girl Scout Cookie proceeds will be used.

_____ Complete Goal Chart

_____ Enter goals on www.abcsmartcookies.com / Catch Goals!

Timeline

_____ Order-taking dates

_____ Delivery dates

_____ Girl Scout Cookie site sale dates

_____ DUE DATES!

Product Information

_____ Price

_____ Varieties

_____ Order Card

Incentive Program

Selling Tips

Safety, Safety, Safety (review guidelines)

Tips For Success