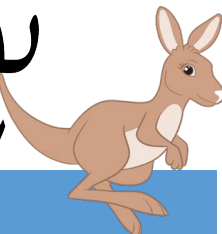


READY TO EXPLORE



Important Dates

Early access for troop volunteers	09/10/2026
Fall Product Program Begins	09/18/2026
Verify delivery address in M2	10/7/2026
Fall Product Program Ends	10/18/2026
Adult/caregiver deadline for entering in-person orders into M2	10/18/2026
Deadline for troop to enter or edit order card items for participants	10/20/2026
Deadline for SU edits to order card items	10/21/2026
Last day for participants/troops to make reward choices	10/22/2026
Council ACH	10/22/2026
Delivery of nut/chocolate items to SU volunteers	11/11/2026-11/18/2026
Delivery of Rewards to SU volunteers (estimated date)	Week of 11/23/2026
Target delivery date to customers	11/25/2026

TROOP PROCEEDS

Troop proceeds are automatically calculated by the M2 system. Troops can view the total amount earned by selecting the **Banking and Payments** link from their troop dashboards.

Troop proceeds are 15% of total sales. Older girl troops – Cadettes, Seniors and Ambassadors – may elect to opt out of rewards to earn an additional 5%. This is a girl-led decision, not an adult decision.

2026 Fall Product Service Unit Guide

FALL RESOURCES

- ✓ Troop Guides
- ✓ Girl Scout Materials (one per participant)
 - In-Person Order Card
 - Program Information Flyer
 - Receipt books (one per troop)
 - Caregiver Guide
 - Money Envelope

Girl Scouts Can Earn Avatar Patches!

Each participant who creates an avatar, sends 18+ emails, use the “Share My Site” function in M2, and has \$350+ sales will earn a patch with their very own virtual likeness on it!

To earn the fall & cookie crossover patch:

- During the Fall Product Program, girls create their avatars, send 18+ email, and use the “Share my Site” function in M2.
- Sell 300+ packages of cookies during the 2027 cookie program.

REWARDS

Rewards are automatically calculated in the M2 system and will be visible to participants as earned. Girl Scouts will need to make a choice if two items are offered at a level. If a participant does not make a choice by October 22, the M2 system will select a default option.

Earners of the personalized patches will be sent an email from M2. Please ensure you click the link and submit your design as patches will not be mailed if not submitted. Patches will be mailed directly to girls 6-8 weeks after submission. If you have questions, please contact M2 customer service at 800.372.8520 or on their website support.gsnutsandmags.com.

Service Unit Fall Product Managers can earn a patch when at \$1 in service unit sales. Be sure to create your avatar!



GSHCC Customer Care

800.322.4475

customercare@girlscoutshcc.org

M2 Customer Service

800.372.8520

support.gsnutsandmags.com

SERVICE UNIT PRODUCT MANAGER RESPONSIBILITIES

1 Set Up in M2

Set up your M2 account as a service unit fall product manager by going to www.gsnutsandmags.com/gshcc and clicking the volunteer button. Be sure to create your avatar and enter your address when prompted to ensure you receive your volunteer patch.

- Upon logging in to the M2 system, you must watch a short training video to access the system.
- Under the Manage Troop tab, review your troops. If you have any missing troops, ensure they meet registration requirements (two leaders, one fall product manager, and two Girl Scouts registered for MY27). Eligibility reports can be found in the Fall Rally in Rallyhood (www.rallyhood.com/36361).

2 Order and Reward Submission

- Caregivers will enter girl orders from the order card in the M2 system by **October 18**. Girl Delivery orders are not entered; all online orders are automatically tabulated by the M2 system.
- Remind fall product managers they must enter any product orders not entered by caregivers in the M2 system by **October 20**. Service unit users have until **October 21**.
- Rewards are automatically calculated. Caregiver deadline for final rewards choices is **October 22**.

3 Delivery Information

- Verify your product and reward delivery addresses in M2. Delivery locations are your choice and can be different for product and rewards. Ensure you have approval if using a commercial address. Include helpful delivery information in the notes. (preferred entrance, gate codes, business name, etc.) **PO Boxes are not an acceptable delivery address.**
- Nut/chocolate items will be delivered November 11 – 18. **An adult must be present to accept this order.** Delivery times will be set up by the delivery agent, and you will be notified by phone and/or email of your delivery time window.
- Rewards will ship via FedEx approximately the week of November 23 to the address you enter in the M2 system. An adult does not need to be present for the reward delivery.

4 Product and Reward Distribution

Log into M2 and click Delivery Tickets from the dashboard menu or choose the Reports link to get the information you need to sort and pack rewards for your troops. Delivery Tickets will not be available until November.

Service unit delivery:

- At time of delivery, count product and rewards carefully to ensure that you have received exactly the right quantities of each item as shown on the delivery ticket. You should not receive any extras.
- **When reading the delivery ticket, be mindful of cases versus units since troops purchase units and shipments will be packaged both in cases and units.**
- If you experience product shortages, items cannot be replaced if they are not notated on your delivery ticket. Signing the delivery ticket acknowledges that you received all products listed.

Distribution to troops:

- You can schedule troop pick up dates and times in the Troop Scheduler in M2 (available in November). Ensure you have ample time to sort the items before troops arrive.
- Print each troop's delivery ticket to use when sorting orders. Sort products and rewards by troop and attach the appropriate Delivery Ticket.
- When the troops arrive to pick up their products and rewards, count items with the troop before they sign the delivery ticket.
- Any discrepancies should be resolved at time of pick up as GSHCC does not receive extra product to resolve troop orders. If you received correct quantities at time of delivery, items would match exactly to troop orders. By signing the delivery ticket, the troop agrees quantities received are correct and they will be financially responsible for those products.

5 Payment

- All funds collected must be deposited into the troop's bank account prior to the ACH date.
- GSHCC will electronically withdraw the amount due from the troop's bank account via ACH on **October 22**. If a troop is due a refund, it will be processed on this same day. Each troop's balance due will be displayed in the M2 system under the "Banking and Payments" link.

