## girl scouts

# heart of central california

## **Fall Product Program**

## **Juliette Parent/Caregiver Guide**

#### **Dates to Remember**

#### **Prior to Participating**

Complete a Permission Form. Enter "customercare@girlscoutshcc.org" in the '*Troop Fall Product Manager Email*' field. This will create a case for you and you will hear back from GSHCC with next steps.

#### September 15

Fall Product Program begins! Click link in launch email from the council, click on M2 link from the council website at www.girlscoutshcc.org/fallproduct, or go to www.gsnutsandmags.com/gshcc to get started.

#### October 15

Fall Product Program Ends.

Do not enter Girl Delivered online nut orders as these are already in the system.

#### October 18

Reward choices due in M2 system no later than this date.

#### November 8-15

Candy/nut items delivered to service units. Check with your service unit fall product manager for location, date and time to pick up your candy/nut items and rewards.

#### November 22

Last day to deliver product to customers. Communicate delivery time frame with customers at time of order

#### **November 27**

Estimated reward delivery to service units. Check with your service unit volunteer for location, date and time to pick up reward items.

\*All M2 system deadlines are 11:59 p.m. PST. GSHCC and/or your service unit fall product manager cannot make edits to orders or reward selections after October 18.

Thank you for supporting your Girl Scout's participation in our Fall Product Program. With your help and support, she will have the opportunity to improve on the 5 Skills:

Goal Setting
Decision Making
Business Ethics
Money Management
People Skills

#### **What Girls Need to Participate**

Girls must be registered for the 2023 MY and have a signed Permission Form on file with GSHCC. The permission forms and other resources are also available online at www.girlscoutshcc.org/fallproduct.

#### **How Girls Participate**

Girls wishing to participate individually can participate in Girl Delivery and Direct Ship only. They cannot accept cash or checks. This makes participating even easier - no money or forms to turn in! For participation electronically, internet access and parental supervision is required.



### **Earn Customized Patches**



#### Fall Patch

To earn:

- 1. Create your avatar
- 2. Send 18+ emails
- 3. Sell \$350 in total sales
- Choose your backgroundyour avatar design!

## **Cookie Program Crossover Patch**

To earn:

- Fall Criteria: Create your avatar & send 18 + emails
- 2024 Cookie Program: Sell 300+ packages of cookies



#### **Participating Online**

Beginning September 15, girls can create an online account in the M2 system

Within her online account, she creates an avatar with her own virtual likeness, enters e-mail addresses and creates a personal message to send to family and friends. As a way to increase her sales, we also suggest she record her voice for her avatar or upload a personal video explaining what she is learning and what her goals are. She then launches her campaign and her personal message is sent with links for her customers to shop for magazines and/or candy/nut items.

Girls should create their online account and send out emails early in the program to allow maximum time for their customers to make a purchase.

Payment is collected at the time of order via credit card for all products ordered online (including Girl Delivered candy/nut items). Direct Ship items and magazines are shipped directly to customers.

All orders placed online, including Girl Delivered orders, are automatically added to the M2 system so caregivers need not record/enter any online sales.

## We Appreciate You!

Thank you for being an integral part of the Fall Product Program

#### **Questions?**

Contact us at: customercare@girlscoutshcc.org or (800) 322.4475

### Juliette Pathway Credits

Beginning at \$50 in sales, girls will earn \$5.00 for every \$50 in sales! Funds will be provided to girls on Juliette Pathway Credits. Pathway Credits may be applied towards GSHCC events, day and sleepaway camps, membership registration fees for girls, and instore GSHCC shop purchases. Eligible events are listed on the activities calendar at girlscoutshcc.org. In accordance with the IRS, individual girls cannot earn proceeds on a per dollar basis and cannot be given proceeds in the form of a gift card. Please see Volunteer Essentials for details.

\*Juliette Pathway Credits are not cumulative

\*\*After levels shown, girls will earn \$5.00 for every \$50 in sales

Total Sales	Credit Earned
\$50 - \$99	\$5.00
\$100 - \$149	\$10.00
\$150 - \$199	\$15.00
\$200 - \$249	\$20.00
\$250 - \$299	\$25.00
\$300 - \$349	\$30.00
\$350 - \$399	\$35.00
\$400 - \$449	\$40.00
\$450 - \$499	\$45.00
\$500 - \$549	\$50.00
\$550 - \$599	\$55.00
\$600 - \$649**	\$60.00

Product	Sale Type	Product	Delivery to Customers
Online Girl- Delivered  Nuts/ Chocolate: Online Direct Shipped		Girls create their personalized storefront in M2 and send emails to friends and family     Customers pay online and participants deliver products     Orders are automatically credited to the participants in M2	Delivered to customer by girls to customers (If a girl/family receives an online order from a customer where they will not be able to deliver the items in person, they will need to contact M2 customer service by October 15 to cancel)
	Girls create their personalized storefront in M2 and send emails to friends and family     Customers pay online, including the cost of shipping     Orders are automatically credited to the participants in M2	Shipped directly to the customer (1-2 weeks standard delivery timeframe after order processing. Customers will have option for expedited shipping)	
Mags, Tumblers, & BarkBox	Online	Girls create their personalized storefront in M2 and send emails to friends and family     Customers pay online     Orders are automatically credited to the participants in M2	Shipped directly to the customer (6-8 weeks standard delivery timeframe after order processing)

#### Combined Sales



\$150 Combined Sales 100+ Patch & Theme Stickers



\$300 Combined Sales Small Ocelot Plush



\$450 Combined Sales Give Back & Conservation Patch





\$600 Combined Sales

OR LED Bike Lights & Bike Safety Experience



Goal Getter Patch & Choice of: Own Your Magic T-Shirt

\$750 Combined Sales Super Seller Patch & Large Ocelot Plush



OR



\$900 Combined Sales Choice of: GSHCC Branded Jacket OR Nutcracker Ballet Experience



\$1,250 Combined Sales Build-a-Bear at GSHCC Sacramento

#### ► Nut/Candy Items



15+ Nut/Candy Items Own Your Magic Patch



25+ Nut/Candy Items Charm Bracelet



**6+ Project Share Donations** Care to Share Patch

#### ► Magazine Items



4+ Mag Items Ocelot Patch



7+ Mag Items Super Seller Mags Patch & Ocelot Charm

#### Other Patches



18+ Emails 2023 Patch



Upload a Video Visualize Patch

*Orders due by:* \_\_\_

\_\_\_\_\_\_ Pick up products by: \_\_\_\_\_\_ Turn in money by: \_\_\_\_\_

## Visit www.gsnutsandmags.com/GSHCC to create your website!

## Earn these two special patches with your name and avatar on them!

#### Fall Personalized Patch:





- · Create your avatar
- · Send 18+ emails
- · Use the "Share My Site" function in the M2 system to ask friends and family for support
- Sell \$350+ in total Fall sales

Personalize by choosing from two scenes. You have the option to select from  $\alpha$ safari outfit or Girl Scout attire.

#### **Girl Scout Cookie Crossover Personalized Patch:**



- · Create your avatar in the M2 system
- · Send 18+ emails during the Fall Product Program
- Use the "Share My Site" function in the M2 system during the Fall Product Program
- Sell 300+ packages of cookies during the 2024 Girl Scout Cookie Program