There are many ways girls and troops can participate in the cookie program. They can participate in one or all ways. No matter how they participate, it is important to do so safely. Ensure everyone is following all local and state guidelines concerning COVID-19.

<table>
<thead>
<tr>
<th>Sale Type</th>
<th>Process and Money Collection</th>
<th>Delivery to Customers</th>
</tr>
</thead>
</table>
| **Girl Delivery**      | • Girls create their personalized account and send emails to friends and family.  
• Customers pay online for cookies, no shipping charges.  
• Financial transactions are credited to the girl.  
• Orders placed via social link require parent/guardian approval.  
• Inventory needs to be added in Initial Order or transferred to the girl by the cookie manager.                                                                 | • Delivered by girls to customers.  
• If a girl receives an order from a customer where they will not be able to deliver the cookies in person, the order can be canceled in Smart Cookies.  
• Varieties can be modified.  
• Quantities cannot be modified.                                                                                                                                  |
| **Direct Ship**        | • Girls create their personalized account and send emails to friends and family.  
• Customers pay online, including the cost of shipping.  
• **50% shipping discount on orders of 6 or more packages.**  
• Orders are automatically credited to the girl.                                                                                                                | • Shipped directly to the customer.  
• Delivery times depend on shipping speed selected at checkout.  
• Questions or concerns should be sent to ABC Direct Ship at abcsmartcookiesdirect@interbake.com.                                                                     |
| **Order Card**         | • Girls take orders in person.  
• Cookie manager enters orders into Initial Order.  
• Girls collect money from customers (at time of delivery) and turn into the troop.                                                                             | • Delivered by girls to customers.                                                                                                                                                                                    |
| **Booths, Lemonade Stands and Wagon Sales** | • Troop schedules booths in Smart Cookies or parents communicate with troop about Lemonade Stands or Wagon Sales.  
• Troop provides inventory to sell.  
• Girls collect money in-person from customers.                                                                                                               | • Customers visit booth, Lemonade Stand or are visited by girls at their home and receive cookies on the spot.                                                                                                         |
| **Virtual Booths**     | • Troops work with girls to get creative and identify distribution plan.  
• Troop shares their Troop Cookie Link.  
• Customers pay for order online with a card.  
• Troop provides inventory to girls.  
• Troop distributes packages to participating girls by using the Smart Booth Divider.                                                                               | • Delivered by girls to customers following distribution plan troop agreed upon (must follow booth guidelines).                                                                                                     |

*Please note:* Shipping rates vary by quantities and shipping speeds selected. Customers with questions or concerns regarding Direct Ship order must contact ABC customer service at abcdirectship@westonfoods.com. GSHCC is unable to access Direct Ship orders as these orders are fulfilled by ABC Bakers directly.